

Countryside Coops DTN Offer System

How OFFERS work:

- An Offer is an order for the sale of a specified amount of grain if the market reaches a desired price level within a given period of time.
- It can be used to create a Forward Pricing contract or to apply a futures price to a Basis Contract.
- Use an Offer for grain that was previously delivered to a Storage or DP Contract or for grain that will be delivered in the future.

Reasons to use OFFERS:

- A producer who does not have the opportunity to closely follow the marketplace.
- In times of extreme volatility in the marketplace, Offers can be reached. A producer will establish the quantity, delivery period, and target price. Offers are considered to be "good until cancelled or filled" unless told otherwise.
- Producers who want to lock in a price.
- Provides the flexibility to change the price set in the Offer.

Risks of OFFERS:

- The market may reach the Offer price and continue to increase after the order has been executed.
- The market may not reach the Offer price, resulting in no sale taking place.
- The market may reach a level close to the Offer price but not reach the price.

Opportunities of OFFERS:

- Instills a sense of discipline into a marketing plan by removing the emotion attached to making a price decision.
- Saves the producer time by allowing the company to monitor the grain price.
- Allows the producer to benefit from price rallies.
- Eliminates the worry associated with missed pricing opportunities if the price reaches the targeted level. Pricing targets and quantities can be adjusted after the initial Offer is established (prior to being filled).

Terms: If an offer is hit, it becomes a binding contract

If interested in putting in an offer please use the link below to sign in or sign up. With DTN you can also manage your offers: meaning you can adjust bushel amounts, target price, delivery months, Etc.

[Click Here to reach DTN](#)

